



CMU 15-896

**SOCIAL NETWORKS 1:
COORDINATION GAMES**

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BACKGROUND

- Spread of ideas and new behaviors through a population
- Examples:
 - Religious beliefs and political movements
 - Adoption of technological innovations
 - Success of new product
- Process starts with early adopters and spreads through the social network



NETWORKED COORDINATION GAMES

- Simple model for the diffusion of ideas and innovations
- Social network is undirected graph
 $G = (V, E)$
- Choice between old behavior A and new behavior B
- Parametrized by $q \in (0,1)$



NETWORKED COORDINATION GAMES

- Rewards for u and v when $(u, v) \in E$:
 - If both choose A , they receive q
 - If both choose B , they receive $1 - q$
 - Otherwise both receive 0
- Overall payoff to $v =$ sum of payoffs
- Denote $d_v =$ degree of v , $d_v^X =$ #neighbors playing X
- Payoff to v from choosing A is $q d_v^A$; reward from choosing B is $(1 - q) d_v^B$
- v adopts B if $d_v^B \geq q d_v \Rightarrow q$ is a **threshold**



CASCADING BEHAVIOR

- Each node simultaneously updates its behavior in discrete time steps $t = 1, 2, \dots$
- Nodes in S initially adopt B
- $h_q(S)$ = set of nodes adopting B after one round
- $h_q^k(S)$ = after k rounds of updates
- Question: When does a small set of nodes convert the entire population?

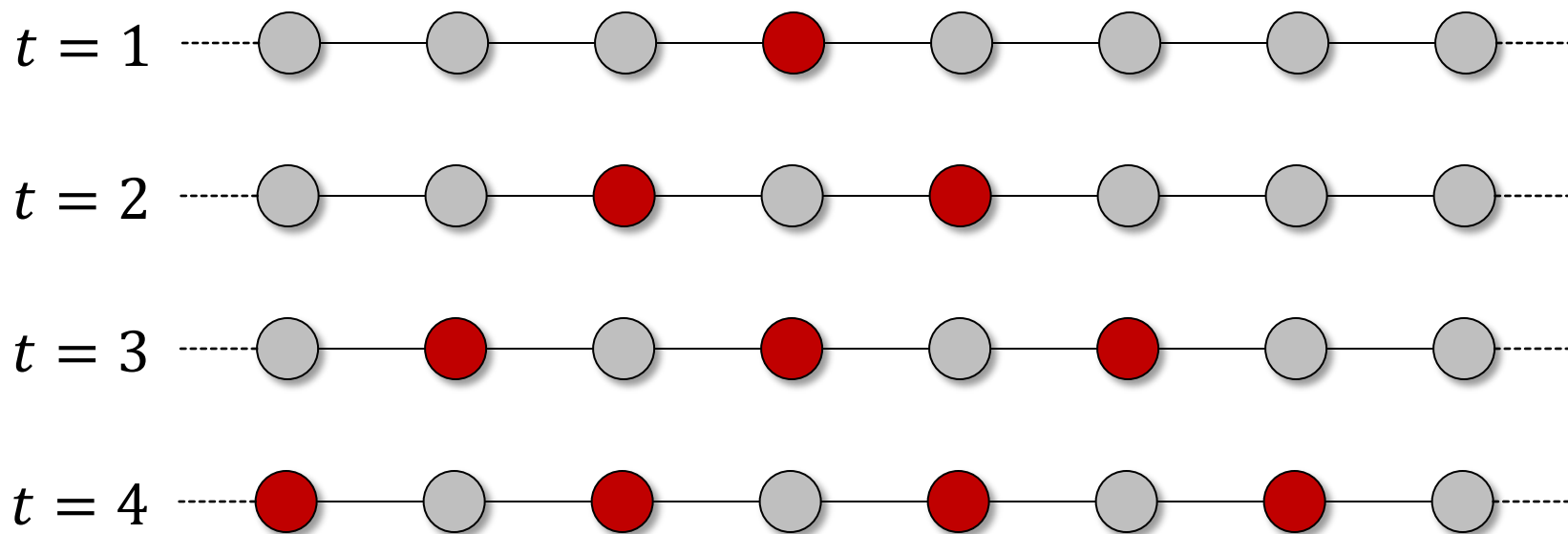
CONTAGION THRESHOLD

- V is countably infinite and each d_v is finite
- v is **converted** by S if $\exists k$ s.t. $v \in h_q^k(S)$
- S is **contagious** if every node is converted
- It is easier to be contagious when q is small
- **Contagion threshold** of $G = \max q$ s.t. \exists finite contagious set



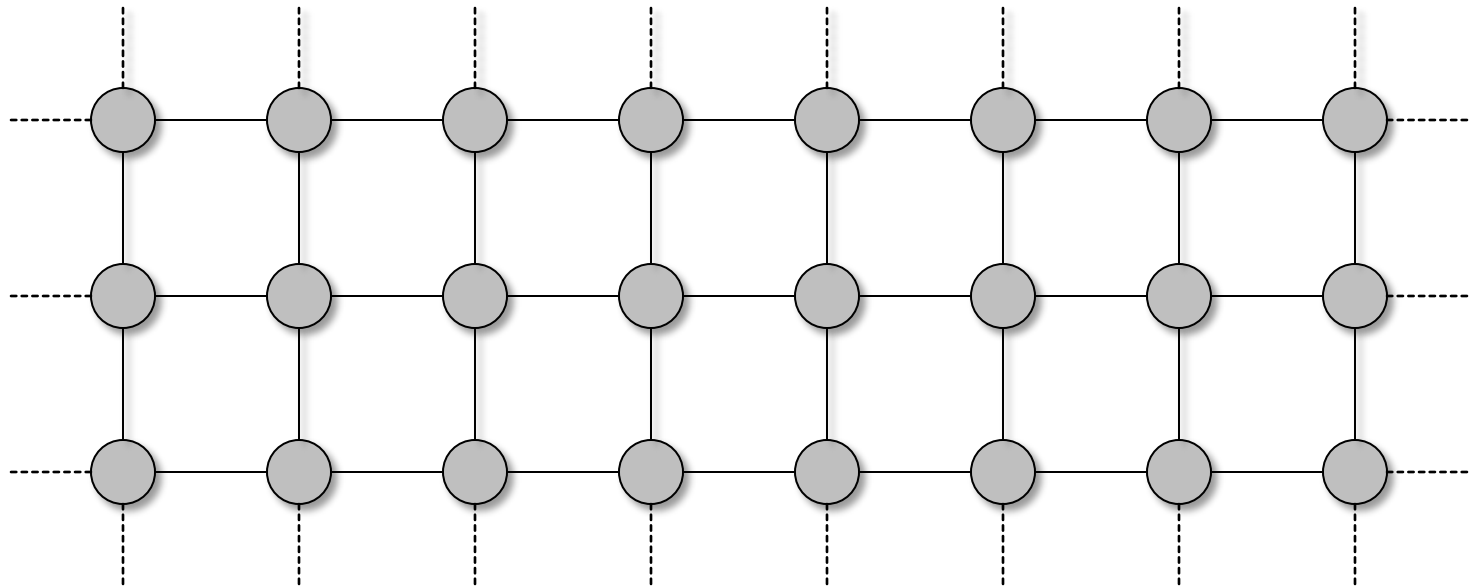
EXAMPLE

$$q = \frac{1}{2}$$



Poll 1: What is the contagion threshold of G ?

EXAMPLE



Poll 2: What is the contagion threshold of G ?

PROGRESSIVE PROCESSES

- **Nonprogressive** process: Nodes can switch from A to B or B to A
- **Progressive** process: Nodes can only switch from A to B
- As before, a node v switches to B if a q fraction of its neighbors $N(v)$ follow B
- $\bar{h}_q(S)$ = set of nodes adopting B in progressive process; define $\bar{h}_q^k(S)$ as before

PROGRESSIVE PROCESSES

- With progressive processes intuitively the contagion threshold should be at least as high
- **Theorem [Morris, 2000]:** For any graph G ,
 \exists finite contagious set wrt $h_q \Leftrightarrow \exists$ finite contagious set wrt \bar{h}_q
- I.e., the contagion threshold is identical under both models

PROOF OF THEOREM

• **Lemma:** $\bar{h}_q^k(X) = h_q \left(\bar{h}_q^{k-1}(X) \right) \cup X$

• **Proof:**

◦ $\bar{h}_q^k(X) = (\bar{h}_q^k(X) \setminus \bar{h}_q^{k-1}(X)) \cup (\bar{h}_q^{k-1} \setminus X) \cup X$

◦ $\bar{h}_q^k(X) \setminus \bar{h}_q^{k-1}(X) = h_q \left(\bar{h}_q^{k-1}(X) \right) \setminus \bar{h}_q^{k-1}(X)$

◦ For every $v \in \bar{h}_q^{k-1} \setminus X$, $v \in h_q \left(\bar{h}_q^{k-1}(X) \right)$,
because v has at least as many B neighbors
as when it converted

◦ Clearly $X \subseteq h_q \left(\bar{h}_q^{k-1}(X) \right) \cup X$ ■



PROOF OF THEOREM

- Enough to show: given a set S that is contagious wrt \bar{h}_q , there is a set T that is contagious wrt h_q
- Let ℓ s.t. $S \cup N(S) \subseteq \bar{h}_q^\ell$; this is our T
- For $k > \ell$, $\bar{h}_q^k(S) = h_q(\bar{h}_q^{k-1}(S)) \cup S$ by the lemma
- Since $N(S) \subseteq \bar{h}_q^{k-1}(S)$, $S \subseteq h_q(\bar{h}_q^{k-1}(S))$, and hence $\bar{h}_q^k(S) = h_q(\bar{h}_q^{k-1}(S))$
- By induction, all $k > \ell$,
$$\bar{h}_q^k(S) = h_q^{k-\ell}(\bar{h}_q^\ell) = h_q^{k-\ell}(T)$$

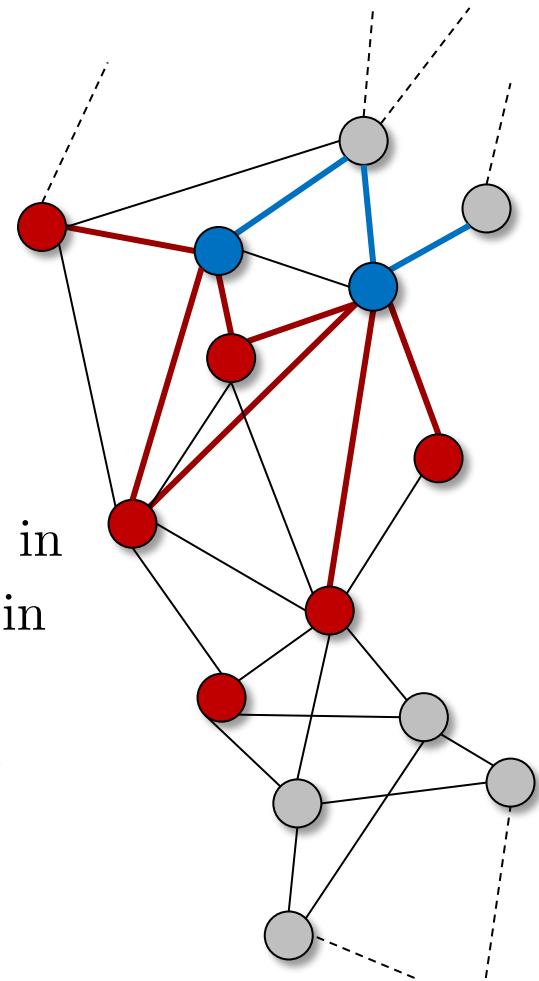
CONTAGION THRESHOLD $\leq 1/2$

- Saw a graph with contagion threshold $1/2$
- Does there exist a graph with contagion threshold $> 1/2$?
- The previous theorem allows us to focus on the progressive case
- **Theorem [Morris, 2000]:** For any graph G , the contagion threshold $\leq 1/2$



PROOF OF THEOREM

- Let $q > 1/2$, finite S
- Denote $S_j = \bar{h}_q^j(S)$
- $\delta(X)$ = set of edges with exactly one end in X
- If $S_{j-1} \neq S_j$ then $|\delta(S_j)| < |\delta(S_{j-1})|$
 - For each $v \in S_j \setminus S_{j-1}$, its edges into S_{j-1} are in $\delta(S_{j-1}) \setminus \delta(S_j)$, and its edges into $V \setminus S_j$ are in $\delta(S_j) \setminus \delta(S_{j-1})$
 - More of the former than the latter because v converted and $q > 1/2$
- $\delta(S)$ is finite and $\delta(S_j) \geq 0$ for all j ■



MORE GENERAL MODELS

- Directed graphs to model asymmetric influence
- Redefine $N(v) = \{u \in V : (u, v) \in E\}$
- Assume progressive contagion
- Node is **active** if it adopts B ; **activated** if switches from A to B



LINEAR THRESHOLD MODEL

- Nonnegative weight w_{uv} for each edge $(u, v) \in E$; $w_{uv} = 0$ otherwise
- Assume $\forall v \in V, \sum_u w_{uv} \leq 1$
- Each $v \in V$ has threshold θ_v
- v becomes active if

$$\sum_{\text{active } u} w_{uv} \geq \theta_v$$



GENERAL THRESHOLD MODEL

- Linear model assumes additive influences
 - Switch if two co-workers and three family members switch?
- v has a monotonic function $g_v(\cdot)$ defined on subsets $X \subseteq N(v)$
- v becomes activated if the activated subset $X \subseteq N(v)$ satisfies $g_v(X) \geq \theta_v$



THE CASCADE MODEL

- When $\exists (u, v) \in E$ s.t. u is active and v is not, u has one chance to activate v
- v has an **incremental function** $p_v(u, X) =$ probability that u activates v when X have tried and failed
- Special cases:
 - Diminishing returns: $p_v(u, X) \geq p_v(u, Y)$ when $X \subseteq Y$
 - Independent cascade: $p_v(u, X) = p_{uv}$

