



TRUTH

JUSTICE

ALGOS

## Mechanism Design: Recent Advances

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# SO FAR

- Revelation Principle
- Single parameter environments
  - Second price auctions
  - Myerson's lemma
  - Myerson's optimal auction
  - Cremer-McLean auction for correlated buyers
  - Prophet inequalities
  - Bulow-Klemperer
- Multiparameter environments
  - The VCG mechanism
  - Challenges
  - Revenue optimal auctions are strange

# TODAY

- Computing the optimal auction
  - Reduced forms
- Simple vs Optimal mechanisms
  - *SRev* and *BRev* are not good approximations
  - $\max\{SRev, BRev\}$  is
  - Lagrangian duality
- Dynamic mechanisms

# CAN WE COMPUTE STUFF FOR MANY BIDDERS?

- Assume that buyers are additive over items.
- DSIC: Too many constraints to even write down!
- Standard approach: BIC (Bayesian Incentive Compatible)
  - “If everyone is telling the truth, bidding my true values is the optimal strategy”

$$\sum_{v_{-i} \sim V_{-i}} \Pr[V_{-i} = v_{-i}] \left( \sum_j v_{ij} x_{ij}(\vec{v}) - p_i(\vec{v}) \right)$$
$$\geq \sum_{v_{-i} \sim V_{-i}} \Pr[V_{-i} = v_{-i}] \left( \sum_j v_{ij} x_{ij}(\vec{v}') - p_i(\vec{v}') \right)$$

# CAN WE COMPUTE STUFF FOR MANY BIDDERS?

$$\sum_{v_{-i} \sim V_{-i}} \Pr[V_{-i} = v_{-i}] \left( \sum_j v_{ij} x_{ij}(\vec{v}) - p_i(\vec{v}) \right)$$
$$\geq \sum_{v_{-i} \sim V_{-i}} \Pr[V_{-i} = v_{-i}] \left( \sum_j v_{ij} x_{ij}(\vec{v}') - p_i(\vec{v}') \right)$$

- $n$  bidders,  $m$  items,  $|V_i|$  = support of  $V_i$

Poll

How many variables?

1.  $\Theta(nm \prod_i |V_i|)$

3.  $\Theta(\sum_i |V_i|)$

2.  $\Theta(n^m \sum_i |V_i|)$

4. Beats me



# CAN WE COMPUTE STUFF FOR MANY BIDDERS?

- Reduced form

$$\pi_{ij}(\vec{v}_i) = \Pr[\text{item } j \text{ goes to } i \text{ if she reports } \vec{v}_i]$$

- “Interim allocation rule”

- BIC:

$$\sum_j v_{ij} \pi_{ij}(\vec{v}_i) - p_i(\vec{v}_i) \geq \sum_j v_{ij} \pi_{ij}(\vec{v}_i') - p_i(\vec{v}_i')$$

- Down to  $\Theta(nm \cdot \max_i |V_i|)$  variables and constraints!
- New problem: How do we know that there is an auction that corresponds to a given reduced form?

# REDUCED FORMS

- One item, two bidders:  $V_1 = U\{A, B, C\}$ ,  $V_2 = U\{D, E, F\}$
- Question: Is the following r.f. feasible?

$$\pi_{11}(A) = 1$$

$$\pi_{21}(D) = 2/3$$

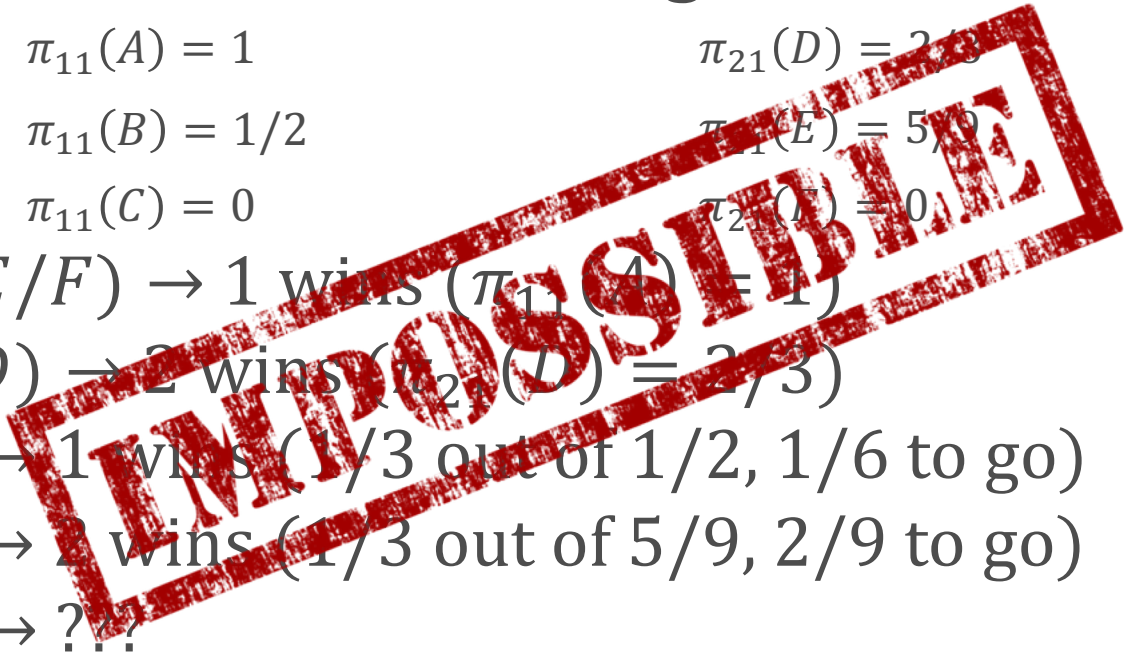
$$\pi_{11}(B) = 1/2$$

$$\pi_{11}(E) = 5/9$$

$$\pi_{11}(C) = 0$$

$$\pi_{21}(F) = 0$$

- $(A, D/E/F) \rightarrow 1$  wins ( $\pi_{11}(A) = 1$ )
- $(B/C, D) \rightarrow 2$  wins ( $\pi_{21}(D) = 2/3$ )
- $(B, F) \rightarrow 1$  wins (1/3 out of 1/2, 1/6 to go)
- $(C, E) \rightarrow 2$  wins (1/3 out of 5/9, 2/9 to go)
- $(B, E) \rightarrow ???$ 
  - $B$  needs to win with probability 1/2
  - $E$  needs to win with probability 2/3



# REDUCED FORMS

- Can we check if a reduced form is feasible quickly?
- Border's theorem: The following a necessary and sufficient condition of a reduced form to be feasible. For every item  $j$  and every  $S_1 \subseteq V_1, \dots, S_n \subseteq V_n$

$$\sum_{i \in [n]} \sum_{\vec{v}_i \in S_i} \Pr[\vec{v}_i] \pi_i(\vec{v}_i) \leq 1 - \prod_{i \in [n]} (1 - \sum_{\vec{v}_i \in S_i} \Pr[\vec{v}_i])$$

- LHS = Probability that winner has value in  $S_i$
- RHS = Probability that there is someone with value in  $S_i$



# REDUCED FORMS

- For every item  $j$  and every  $S_1 \subseteq V_1, \dots, S_n \subseteq V_n$

$$\sum_{i \in [n]} \sum_{\vec{v}_i \in S_i} \Pr[\vec{v}_i] \pi_i(\vec{v}_i) \leq 1 - \prod_{i \in [n]} (1 - \sum_{\vec{v}_i \in S_i} \Pr[\vec{v}_i])$$

- That's  $2^{\sum_i |V_i|}$  conditions!
- **[CDW'12]**: We can check feasibility in time almost linear in  $\sum_i |V_i|$ 
  - Key result in solving the succinct LP.

For the remaining we focus on the case of a single additive buyer with  $m$  independent items

# CHARACTERIZATIONS OF THE OPTIMAL MECHANISM

- When is the revenue maximizing auction “nice”, even for a single buyer?
- For example, when is it optimal to post a price for the grand-bundle?
  - Grand-bundle = all the items as a single bundle
- There are necessary and sufficient conditions! [DDT 15]
- Unfortunately, these conditions are not very intuitive
  - Measure theory conditions
- Very interesting outcomes though:
  - For every number of items  $m$ , there exists a  $c$ , such that the optimal mechanism for  $m$  i.i.d.  $U[c, c + 1]$  items is a grand-bundling mechanism
  - On the other hand, for every  $c$ , there exists a number  $m_0$ , such that for all  $m > m_0$ , the grand-bundle mechanism is **not** optimal for  $m$  i.i.d.  $U[c, c + 1]$  items!

# SIMPLE AND APPROXIMATELY OPTIMAL MECHANISMS

- Is selling only the grand bundle a good (constant) approximation to the optimal mechanism?
- No!
  - Not even a good approximation to  $SRev$

# *BRev* VS OPT

Example:

- $v_i \in \{0, M^i\}$ , where  $M$  is a large number
- $\Pr[v_i = M^i] = 1/M^i$
- $Rev(D_i) = 1$ 
  - So,  $SRev = m$
- $BRev \leq \max_k M^k \cdot \Pr[\sum_j v_j \geq M^k]$ 
  - $\Pr[\sum_j v_j \geq M^k] \leq \sum_{j \geq k} \Pr[v_j = M^j] = M^{-j}$
  - $\sum_{j \geq k} M^{-j} = M^{1-k} / (M - 1)$
- $BRev \leq 1 + 1/(M - 1)$

# SIMPLE AND APPROXIMATELY OPTIMAL MECHANISMS

- Is selling each item separately a good (constant) approximation to the optimal mechanism?
- No!
  - Example a bit too complicated...
  - $m$  i.i.d. items from a “equal revenue” distribution:  $F(x) = 1 - 1/x$

# SIMPLE AND APPROXIMATELY OPTIMAL MECHANISMS

- What about the best of  $SRev$  and  $BRev$ ?
- Theorem [BILW 14]:

$$\max\{SRev, BRev\} \geq \frac{1}{6} Rev$$

- Some definitions
  - $m$  = number of items
  - $V_j$  random variable for the value of item  $j$
  - $f_j(v_j) = \Pr[V_j = v_j]$
  - $R_j = \{\vec{v} : v_j \geq v_k, \forall k \in [m]\}$ 
    - Set of profiles where  $j$  is the favorite item

# PROOF SKETCH

- Two parts:
  1.  $Rev \leq Benchmark$
  2.  $Benchmark \leq 6\max\{SRev, BRev\}$
- Today: Part 1



# A DETOUR: LAGRANGIAN DUALITY

- Optimization

$$\max x_1 + 3x_2 + 5x_3$$

Subject to

$$x_2 + x_3 \leq 10$$

$$x_1 \leq 2$$

...

- Lagrangian function

$$\mathcal{L}(x, \lambda) = x_1 + 3x_2 + 5x_3 + \lambda(10 - x_2 - x_3)$$

# A DETOUR: LAGRANGIAN DUALITY

- Lagrangian function

$$\mathcal{L}(x, \lambda) = x_1 + 3x_2 + 5x_3 + \lambda(10 - x_2 - x_3)$$

- Let OPT be the optimal solution to the optimization problem
- Game:
  - We pick  $\lambda \geq 0$
  - Adversary picks  $x_1, \dots$  that satisfy all the constraints *except* the one we “Lagrangified” in order to maximize  $\mathcal{L}(\vec{x}, \lambda)$
- Theorem:  $\forall \lambda \geq 0, OPT \leq \max_{\vec{x}} \mathcal{L}(\vec{x}, \lambda)$

# A DETOUR: LAGRANGIAN DUALITY

- Lagrangian function

$$\mathcal{L}(x, \lambda) = x_1 + 3x_2 + 5x_3 + \lambda(10 - x_2 - x_3)$$

- Intuition:
  - If  $\lambda = 0$ , then it's as if we dropped that constraint
  - If  $\lambda = \infty$ , if we violate the Lagrangified constraint we pay an infinite penalty. But, if we strictly satisfy it we get a bonus

# A DETOUR: LAGRANGIAN DUALITY

- Why would this be useful?
- Sometimes you know how to solve a problem if you “remove” a constraint
  - Canonical example: Find the shortest path between  $s$  and  $t$ , that also uses at most  $k$  edges
    - Lagrangify the “at most  $k$  edges” constraint.

# BACK TO REVENUE

- For now, single buyer
- Objective:

$$\max \sum_{v \in V} p(v) \cdot \Pr[\text{value} = v]$$

- Constraints:
  - IC:  $\forall v, v' \in V: vx(v) - p(v) \geq vx(v') - p(v')$
  - IR:  $\forall v \in V: vx(v) - p(v) \geq 0$
  - Feasibility:  $\forall v \in V: 1 \geq x(v) \geq 0$

# REVENUE

$$\max \sum_{v \in V} p(v) \cdot f(v)$$

$$\forall v \in V, v' \in V \cup \{\perp\}: vx(v) - p(v) \geq vx(v') - p(v')$$

$$\forall v \in V: 1 \geq x(v) \geq 0$$

- Lagrangify the IC+IR constraint!

$$\mathcal{L} = \sum_{v \in V} f(v)p(v) +$$

$$\sum_{v \in V} \sum_{v' \in V \cup \{\perp\}} \lambda(v, v') \cdot (vx(v) - p(v) - vx(v') + p(v'))$$

# REVENUE

- Re-arrange:

$$\mathcal{L} = \sum_{v \in V} x(v) \left( \sum_{v' \in V \cup \{\perp\}} v \lambda(v, v') - \sum_{v' \in V} v' \lambda(v', v) \right) \\ + \sum_{v \in V} p(v) \left( f(v) + \sum_{v' \in V} \lambda(v', v) - \sum_{v' \in V \cup \{\perp\}} \lambda(v, v') \right)$$

- Game:

- We pick  $\lambda(v, v') \geq 0$  for all  $v, v'$
- Adversary maximizes  $\mathcal{L}$  subject to  $x(v) \in [0, 1]$

- Goal: make  $\mathcal{L}^*$  as small as possible

# REVENUE

$$\mathcal{L} = \sum_{v \in V} x(v) \left( \sum_{v' \in V \cup \{\perp\}} v \lambda(v, v') - \sum_{v' \in V} v' \lambda(v', v) \right) \\ + \sum_{v \in V} p(v) \left( f(v) + \sum_{v' \in V} \lambda(v', v) - \sum_{v' \in V \cup \{\perp\}} \lambda(v, v') \right)$$

- Observation: no constraints on  $p(v)$
- Therefore:

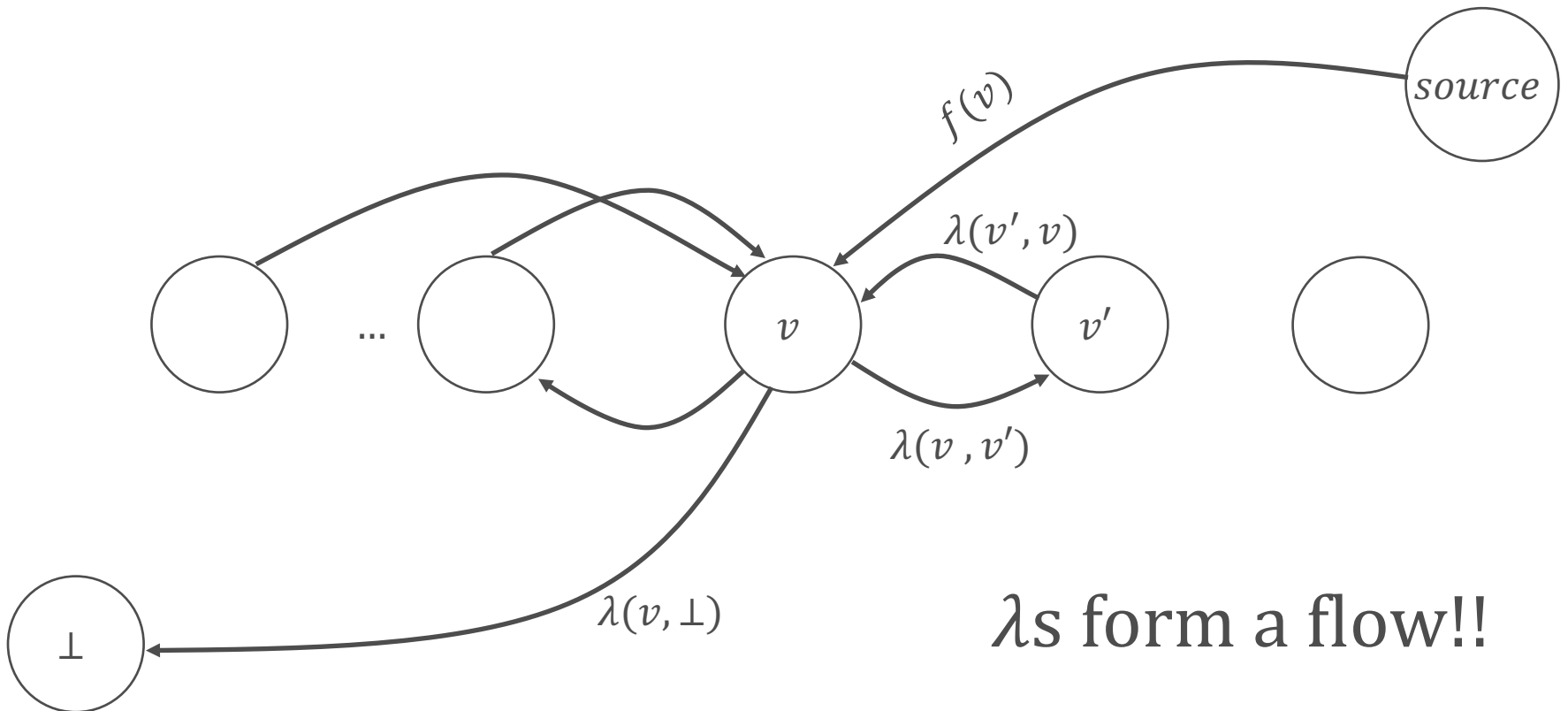
$$f(v) + \sum_{v' \in V} \lambda(v', v) - \sum_{v' \in V \cup \{\perp\}} \lambda(v, v') = 0$$

- Otherwise,  $\mathcal{L}^* = \infty!$



# REVENUE

$$f(v) + \sum_{v' \in V} \lambda(v', v) - \sum_{v' \in V \cup \{\perp\}} \lambda(v, v') = 0$$



$\lambda$ s form a flow!!

# REVENUE

- Simplify:

$$\begin{aligned}\mathcal{L} &= \sum_{v \in V} x(v) (vf(v) + \sum_{v' \in V} v\lambda(v', v) - \sum_{v' \in V} v'\lambda(v', v)) \\ &= \sum_{v \in V} f(v)x(v) \left( v - \frac{1}{f(v)} \sum_{v' \in V} \lambda(v', v)(v' - v) \right)\end{aligned}$$

- Game:
  - We pick a **flow**  $\lambda$
  - Adversary tries to maximize  $\mathcal{L}(\lambda)$
- Adversary will pointwise maximize

$$\Phi(v) = v - \frac{1}{f(v)} \sum_{v' \in V} \lambda(v', v)(v' - v)$$

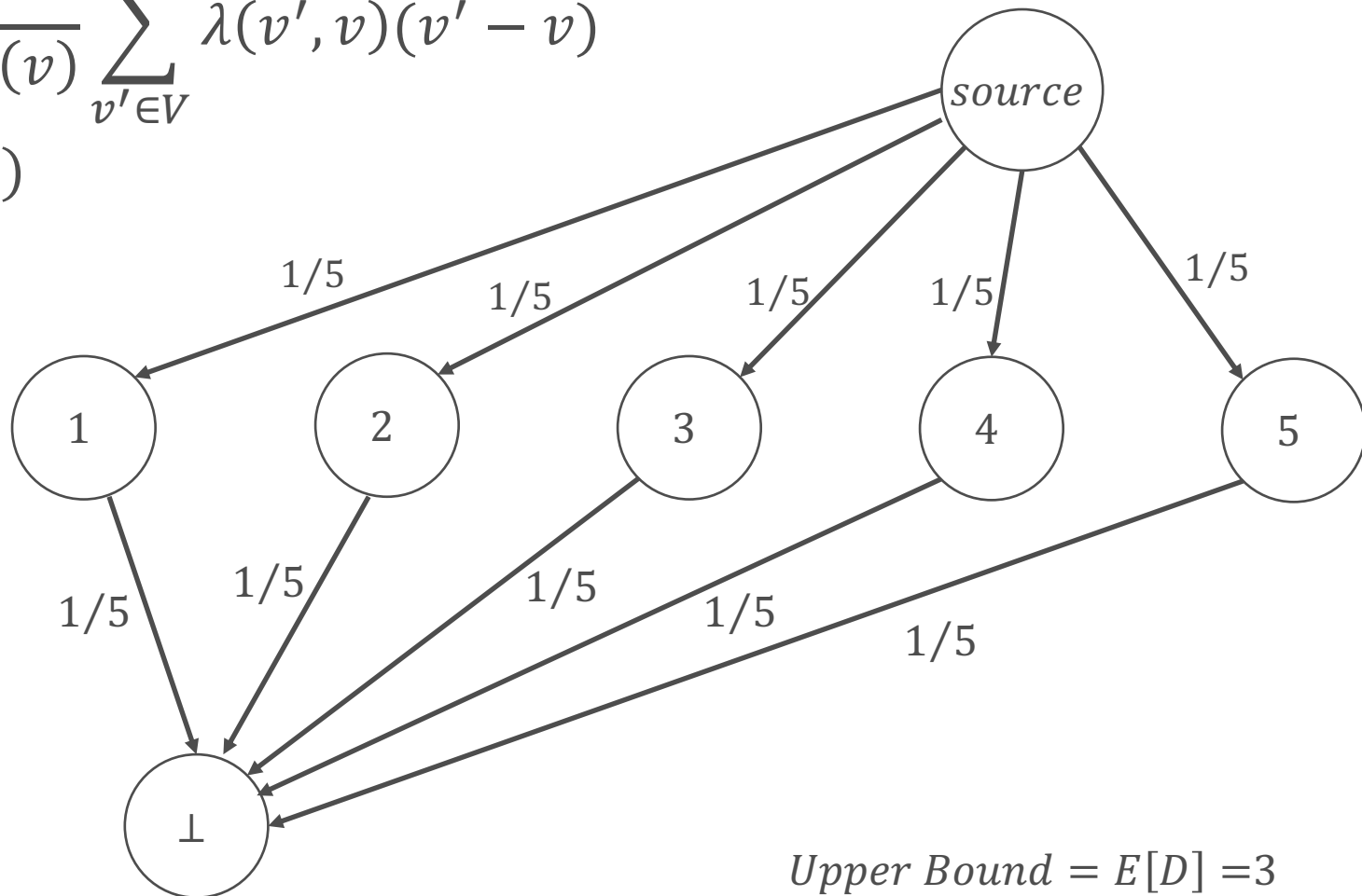
# EXAMPLE

- $D = U\{1,2,3,4,5\}$

$$\Phi(v) = v - \frac{1}{f(v)} \sum_{v' \in V} \lambda(v', v)(v' - v)$$

$$\lambda(v, \perp) = f(v)$$

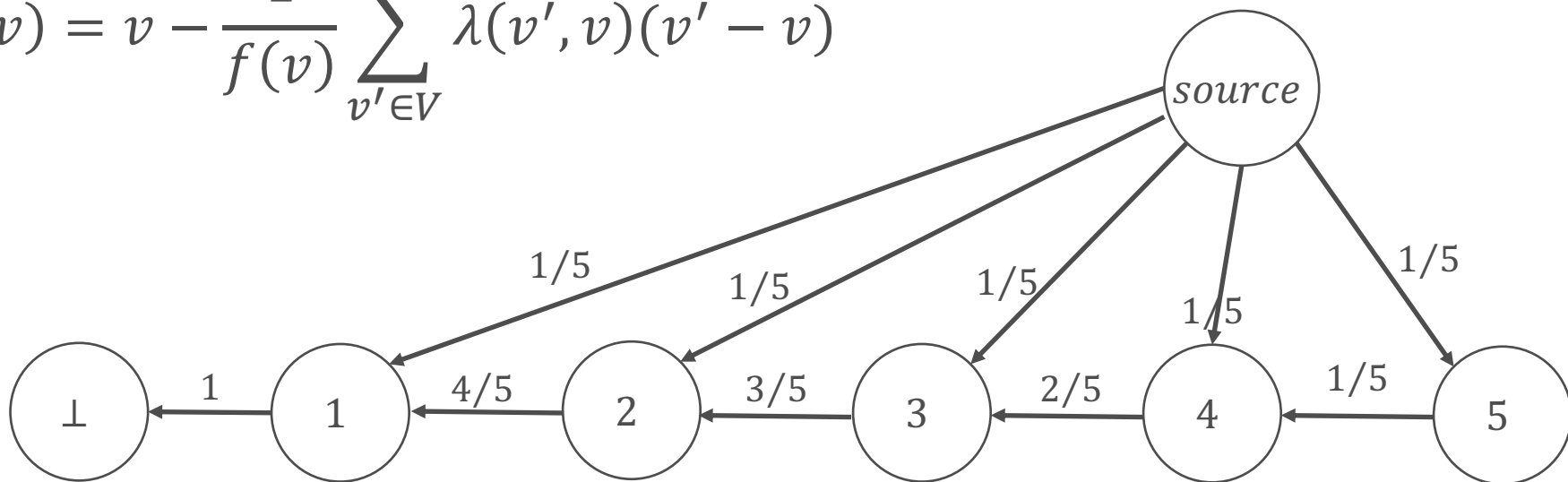
$$\Phi(v) = v$$



# EXAMPLE

- $D = U\{1,2,3,4,5\}$

$$\Phi(v) = v - \frac{1}{f(v)} \sum_{v' \in V} \lambda(v', v)(v' - v)$$



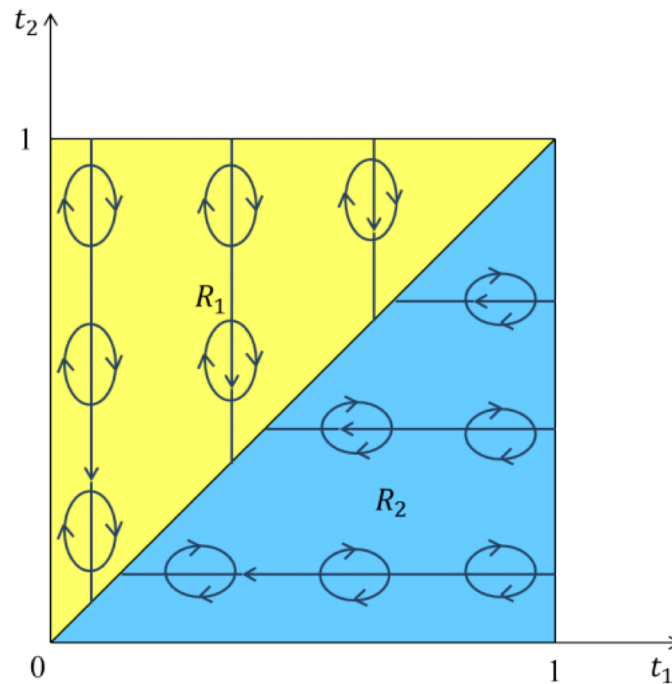
- $\Phi(5) = 5$
- $\Phi(4) = 4 - \frac{1}{1/5} \cdot \frac{1}{5} \cdot (5 - 4) = 3$
- $\Phi(3) = 3 - \frac{1}{1/5} \cdot \frac{2}{5} \cdot (4 - 3) = 1$
- $\Phi(2) = 2 - \frac{1}{1/5} \cdot \frac{3}{5} \cdot (3 - 2) = -1$
- $\Phi(1) = 1 - \frac{1}{1/5} \cdot \frac{4}{5} \cdot (2 - 1) = -3$

$$\text{Upper Bound} = \frac{5 + 3 + 1}{5} = \frac{9}{5}$$

What's OPT?

# PROOF SKETCH

- Same idea for many items
- Have to find a good “flow”



# PROOF SKETCH

- Lemma 1:  $Rev$  is at most

$$\sum_{\vec{v}} \sum_j f(\vec{v}) \cdot x_j(\vec{v}) \cdot \phi_j(v_j) \cdot \mathbb{I}\{\vec{v} \in R_j\} \text{ (SINGLE)}$$
$$+ \sum_{\vec{v}} \sum_j f(\vec{v}) \cdot x_j(\vec{v}) \cdot v_j \cdot \mathbb{I}\{\vec{v} \notin R_j\} \text{ (NONFAV)}$$

- Intuition:
  - SINGLE = Favorite item contributes its virtual value
  - NONFAV = Every other item contributes its value
- Theorem [BILW 14]:  $\max\{SRev, BRev\} \geq \frac{1}{6} Rev$ 
  - Similar results exist for many buyers, even beyond additive valuation functions

# DYNAMIC MECHANISMS

- Slight twist to the model
- Two items: one today, one tomorrow

Game:

- $D_1, D_2$  are public knowledge
- Buyer learns  $v_1 \sim D_1$ , submits  $b_1$
- Item 1 and payments according to  $x_1(b_1), p_1(b_1)$
- Buyer learns  $v_2 \sim D_2$ , submits  $b_2$
- Item 2 and payments according to  $x_2(b_1, b_2), p_2(b_1, b_2)$

# DYNAMIC MECHANISMS

- When submitting  $b_1$  buyer has to take into account how this will affect the (expected) utility she'll get from item 2
- $D_1$  and  $D_2$  could be correlated
- For now assume independence
- Independent?
  - Shouldn't Myerson + Myerson be optimal?
  - Even if not optimal, it's definitely a good approximation!



# DYNAMIC MECHANISMS

- $v_1 = 2^i$  with probability  $2^{-i}$ ,  $i = 1 \dots n$
- $v_2 = 2^i$  with probability  $2^{-i}$ ,  $i = 1 \dots 2^n$ 
  - With the remaining probability they're equal to zero

## Poll

What's (roughly)  $Rev(D_2)$  and  $E[D_2]$ ?

1.  $n$  and  $2^n$

3. 2 and  $n$

2. 2 and  $2^n$

4.  $2^n$  and  $2^n$



# DYNAMIC MECHANISMS

- Myerson + Myerson = constant
- Consider the following auction
  - $x_1(b_1) = 1, p_1(b_1) = b_1$
  - $x_2(b_1, b_2) = b_1/E[D_2], p_2(b_1, b_2) = 0$
  - So first day you pay your bid  $b_1$
  - Second you get it for free w.p.  $b_1/E[D_2]$
- $E[\text{utility of reporting } b_1]$ ?
  - $ut. \text{ from day 1} = v_1 - b_1$
  - $E[ut. \text{ from day 2}] = \sum_{v_2} \Pr[v_2] v_2 \cdot \frac{b_1}{E[D_2]} = b_1$
- So,  $E[ut. \text{ of } b_1] = v_1!$
- $Rev = E[v_1] = n$

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