



TRUTH

JUSTICE

ALGOS

Mechanism Design I: Basic Concepts and Myerson's Lemma

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MECHANISM DESIGN

- Game Theory: Interaction of rational, competing, strategic agents
- Mechanism Design: “Inverse Game Theory”
 - How do we design systems for rational, competing, strategic agents?
 - We’ll be interested in promoting a desired objective
 - In this class we’ll focus on auctions, but most of the tools we’ll develop are applicable more generally

OLYMPICS 2012: A CAUTIONARY TALE

- 4 groups: A, B, C, D
- 4 teams per group
- Phase 1: Round robin within each group
 - Top two from each group advance in the second phase
- Phase 2: Knockout
 - In the first match , top team from group A is matched with second best of group C. Top team in C with second best from A. Similarly for B and D.
- What does a team want?
 - Maximize probability of winning a gold medal!
- What does the Olympic committee want?

OLYMPICS 2012: A CAUTIONARY TALE

- Phase 1:
 - What if teams A_1 and A_2 have destroyed teams A_3 and A_4 , and in the final match are playing each other?
 - No problem! the loser would play the best in C , so A_1 and A_2 are still incentivized to try hard!
 - No problem? What if there's a huge upset in group C , and the (actually) best team ends up in second place?
 - Come on... What are the chances??

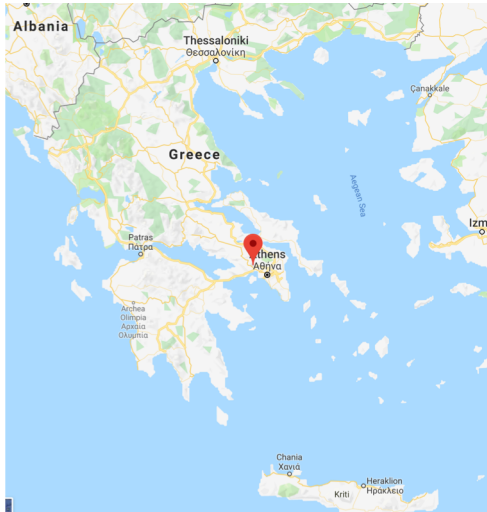
OLYMPICS 2012: A CAUTIONARY TALE



Video (17:30) : <https://youtu.be/7mq1ioqiWEo>

HOT OFF THE PRESS!!!

Mandra:



Floods (Nov 17):



- Greek national exams: Average grade is the only criterion to go to university.
- New law: People from Mandra get a small boost.
- 2018: Huge spike in the number of people that declare Mandra as their primary residence.

THE APPROACH

What's wrong with these people???

What's wrong with these rules?

QUESTIONS

- When can we design systems that are robust to strategic manipulation?
- What does computer science bring to the table?
 - How much harder is mechanism design than algorithm design?
- Tradeoffs between simplicity and optimality.

Disclaimer: This is not an economics course

ASSUMPTIONS

- We'll be working in a setting with **money**.
- Agents are **risk neutral**:
 - Value v_i with probability q_i for $i = 1, \dots, n$ is the same as value $\sum_{i=1}^n v_i q_i$ deterministically
- Agents have **quasi-linear** utilities:
 - Utility for value v for a price of p equals $v - p$
- We'll focus on **truthfulness**: reporting your true value maximizes your utility (more on this later)
- We'll also ask for **Individual Rationality**: if you say the truth, expected utility (over the randomness of the mechanism) is non-negative.
 - Participating is better than staying home.

AUCTIONS

We will mostly talk about auctions

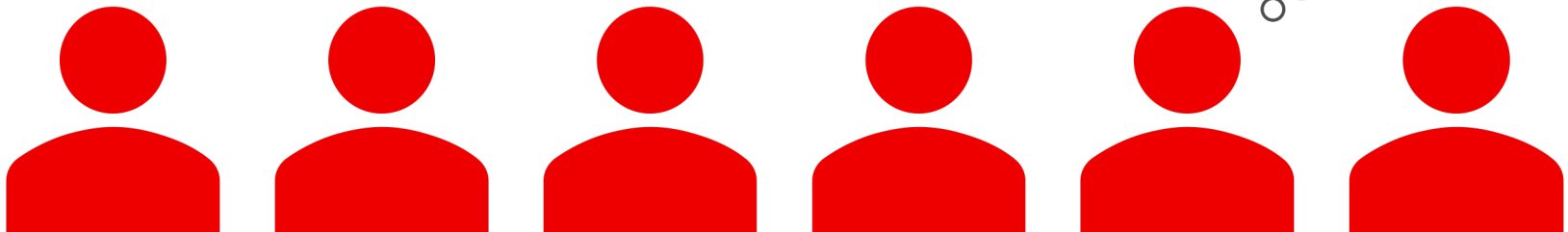


AUCTIONS: EXAMPLES



SINGLE ITEM AUCTIONS

- Single item for sale.
- n potential buyers: the bidders.
- Each bidder has a private value v_i for the item.



SEALED-BID AUCTIONS

1. Each bidder i privately communicates her bid b_i , possibly different than v_i , to the auctioneer (in a sealed envelope)
2. The auctioneer decides who to allocate the item to.
3. The auctioneer decides who pays what.

SEALED-BID AUCTIONS

- Obvious answer to (2): give the item to the highest bidder
- Reasonable ways to implement (3):
 - Highest bidder pays her bid, aka a **first price auction**.
 - Highest bidder pays the minimum bid required to win, i.e. the second highest bid. This is the **second price auction**.

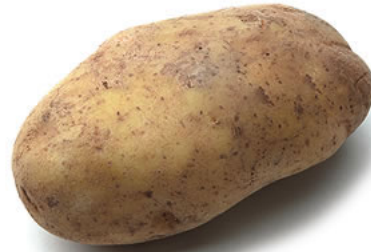
STRAWMAN

- Wait... Why charge in the first place?
- Proposal: give the item to the highest bidder and charge them nothing.
- Aka, “who can name the highest number?”
- Remember fair division?
 - In retrospect, truthful algorithms that eschew payments look even more amazing!

FIRST PRICE AUCTIONS

- How do I bid??
- If I bid my true value v_i I always get utility zero!
 - If I lose, I get nothing and pay nothing.
 - If I win, I pay v_i and get value v_i .
- So, I ``should'' bid something smaller than v_i
- How much smaller?

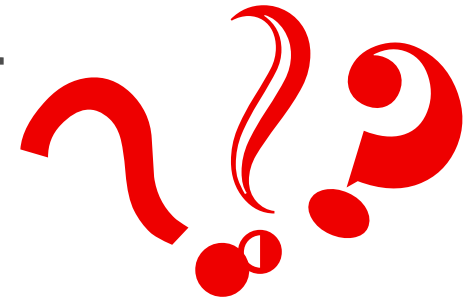
EXAMPLE



Poll 1

Assume your value = month + day of your birthday. E.g. 10/08/1997, value = 18.

How much would you bid?



FIRST PRICE AUCTIONS

- In order to argue about bidding behavior, we need to make more assumptions about the **information** agents have about other agents' bids.
- Common assumption: values come from known distribution D_i .
- Common question: what is an equilibrium bidding strategy? That is, if everyone follows this strategy, no one deviates.
- See homework.

SECOND PRICE AUCTIONS

- Who gets the item: highest bidder.
- What do they pay: the second highest bid.
- Claim: For a bidder to set $b_i = v_i$ (weakly) maximizes her utility *no matter what* everyone else is doing!
- Definition: When a player has a strategy that is (weakly) better than all other options, regardless of what the other player does, we will refer to it as a **dominant strategy**.

SECOND PRICE AUCTIONS

- Claim: Truth-telling is a dominant strategy.

Proof:

- Let $b_{-i} = (b_1, \dots, b_{i-1}, b_{i+1}, \dots, b_n)$ be the bids of all players except i . Let $B = \max_{j \neq i} b_j$
- There are two possible outcomes:
 1. $b_i < B$, i loses and gets utility $u_i = 0$
 2. $b_i \geq B$, i wins, pays B and gets utility $u_i = v_i - B$
- Effectively, i 's utility is picking between 0 and $v_i - B$
 - If $v_i < B$, $\max\{0, v_i - B\} = 0$, which you can get by bidding $b_i = v_i$
 - If $v_i \geq B$, $\max\{0, v_i - B\} = v_i - B$, which you can get by bidding $b_i = v_i$

SECOND PRICE AUCTIONS

- **Theorem:** The second price auction, aka the **Vickrey auction**, is awesome!
 - Dominant strategy incentive compatible (DSIC)!
 - Maximizes Social surplus! That is, the item always goes to the agent with the highest value!
 - Can be computed in polynomial (linear) time!



TOWARDS A MORE GENERAL RESULT

- If we have a single item and want to give it to the agent with the highest value, we can do so truthfully.
- What if we don't want to give the item to the agent with the highest value?

SINGLE PARAMETER ENVIRONMENTS

- n buyers
- Buyer i has private valuation v_i and submits a bid b_i
- An auction is a pair of two functions (x, p)
- $x(b_1, \dots, b_n) = (x_1, \dots, x_n)$ is the **allocation function**.
 - x_i = Probability that item goes to player i .
 - For single item auctions: $\sum_i x_i \leq 1$
 - Our next result will not use this fact!
- $p(b_1, \dots, b_n) = (p_1, \dots, p_n)$ is the **payment function**.
 - p_i = Price player i pays.

MYERSON'S LEMMA

- Definition: An allocation rule x is implementable if there is a payment rule p such that the auction (x, p) is DSIC.
- We've seen that the allocation rule "give the item to the highest bidder" is implementable!
- What about the allocation rule "give the item to the 3-rd highest bidder"?

MYERSON'S LEMMA

- Definition: An allocation rule x is monotone if for every bidder i and bids b_{-i} of the other agents, the allocation $x_i(b_i, b_{-i})$ is monotone non-decreasing in b_i .
- Lemma(Myerson):
 - An allocation is implementable iff it is monotone
 - If x is monotone, there exists a unique (up to a constant) payment rule p that makes (x, p) DSIC, given by

$$p_i(v, b_{-i}) = vx_i(v, b_{-i}) - \int_0^v x_i(z, b_{-i}) dz$$

POLL

Poll 2

Is the allocation rule “give the item to the third highest bidder” implementable?

1. Yes
2. No



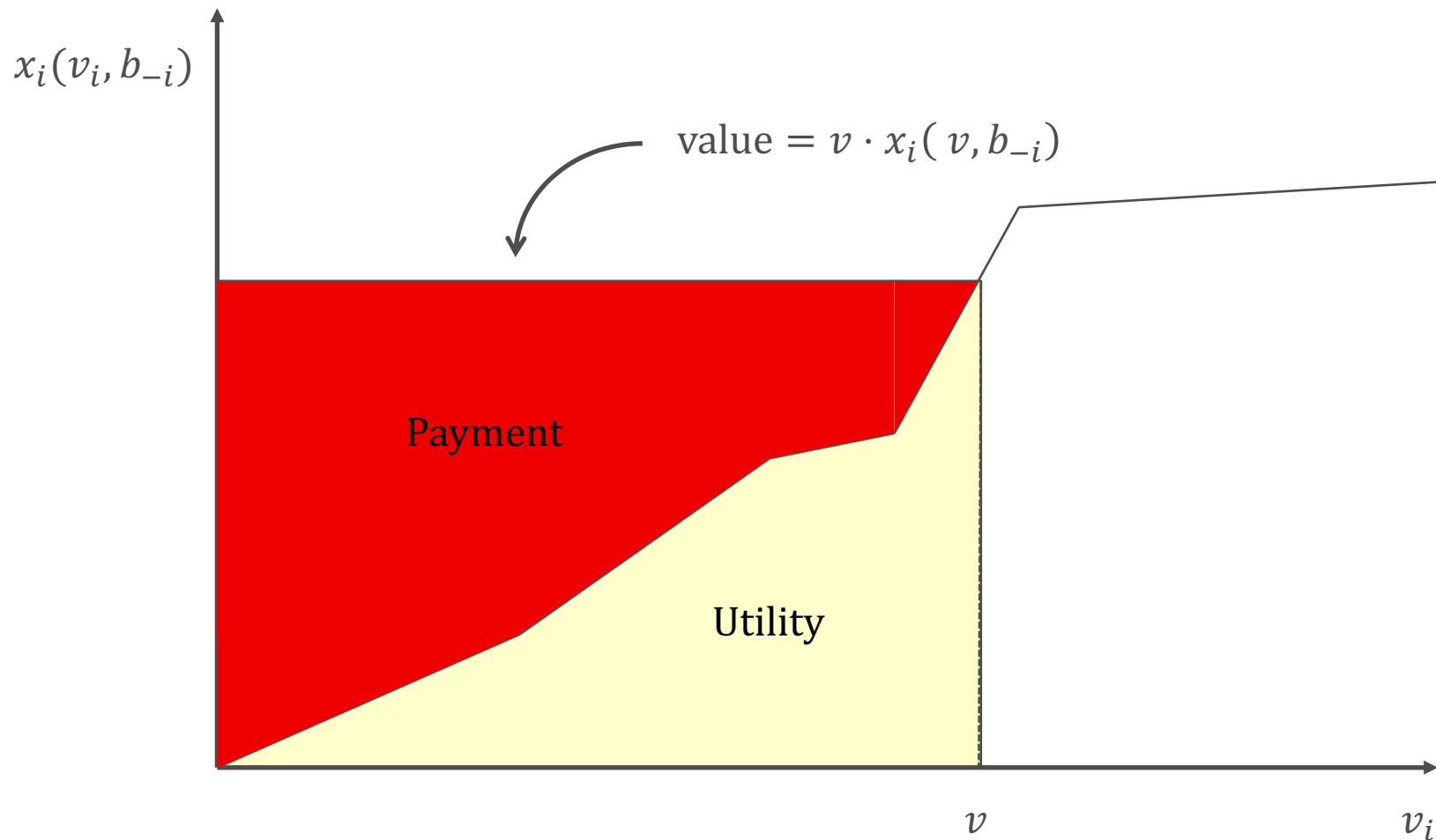
MYERSON'S LEMMA: PROOF

- IC constraint between v and v' :
 - $v x_i(v, b_{-i}) - p_i(v, b_{-i}) \geq v x_i(v', b_{-i}) - p_i(v', b_{-i})$
 - $v' x_i(v', b_{-i}) - p_i(v', b_{-i}) \geq v' x_i(v, b_{-i}) - p_i(v, b_{-i})$
- $v(x_i(v, b_{-i}) - x_i(v', b_{-i})) \geq$
 $p_i(v, b_{-i}) - p_i(v', b_{-i})$
 $\geq v'(x_i(v, b_{-i}) - x_i(v', b_{-i}))$

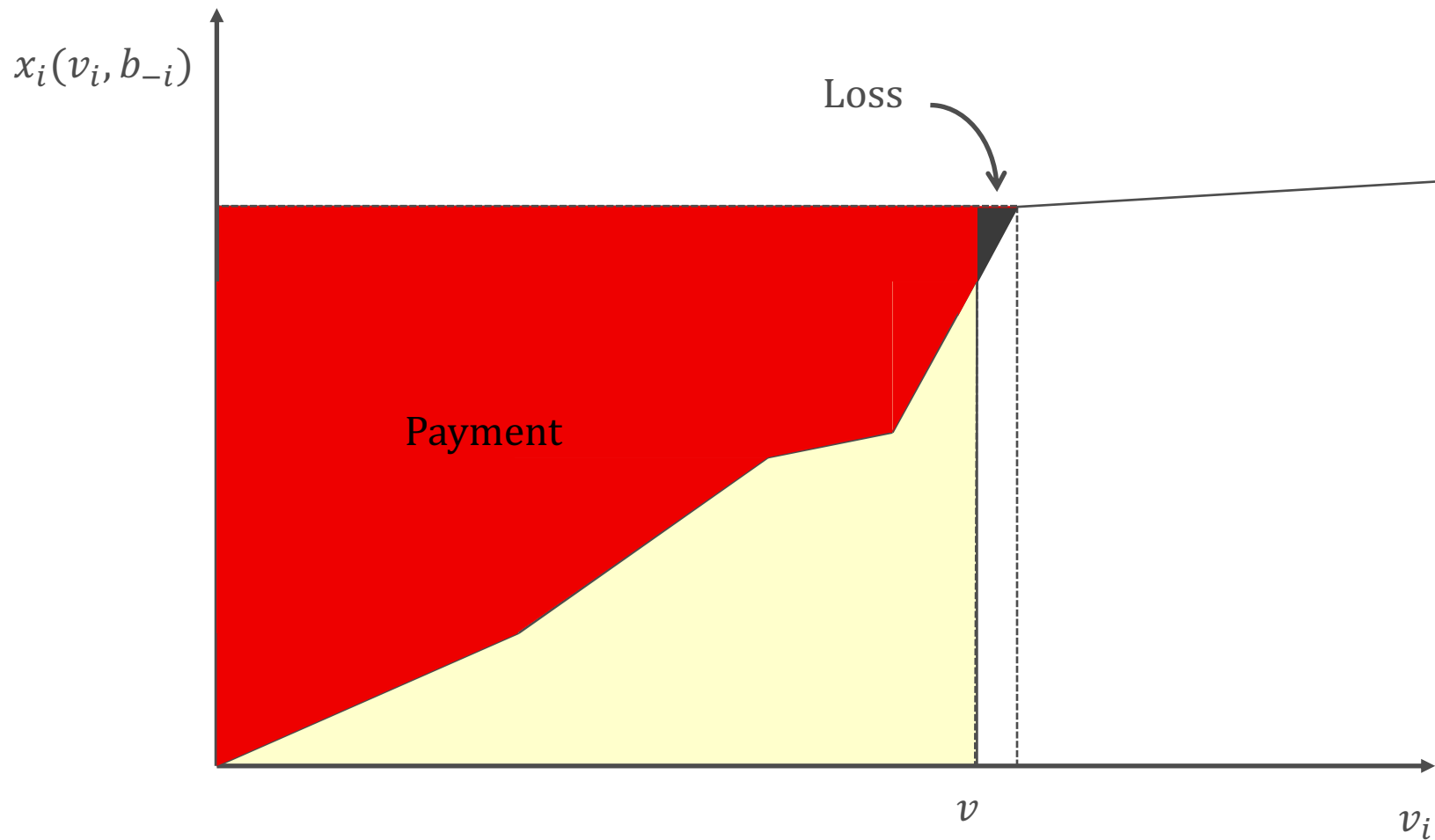
MYERSON'S LEMMA: PROOF

- $v(x_i(v, b_{-i}) - x_i(v', b_{-i})) \geq$
 $p_i(v, b_{-i}) - p_i(v', b_{-i})$
 $\geq v'(x_i(v, b_{-i}) - x_i(v', b_{-i}))$
- $v \geq v'$ implies monotonicity of the allocation!
- Take $v' = v - \epsilon$, and take the limit as ϵ goes to zero.
 - $p'_i(v, b_{-i}) = vx'_i(v, b_{-i})$
 - $p_i(v, b_{-i}) = vx_i(v, b_{-i}) - \int_0^v x_i(z, b_{-i})dz + p_i(0, b_{-i}) + c(b_{-i})$
- Assuming that $p_i(0, b_{-i}) = 0$ (**Individual rationality**) we get the desired result.

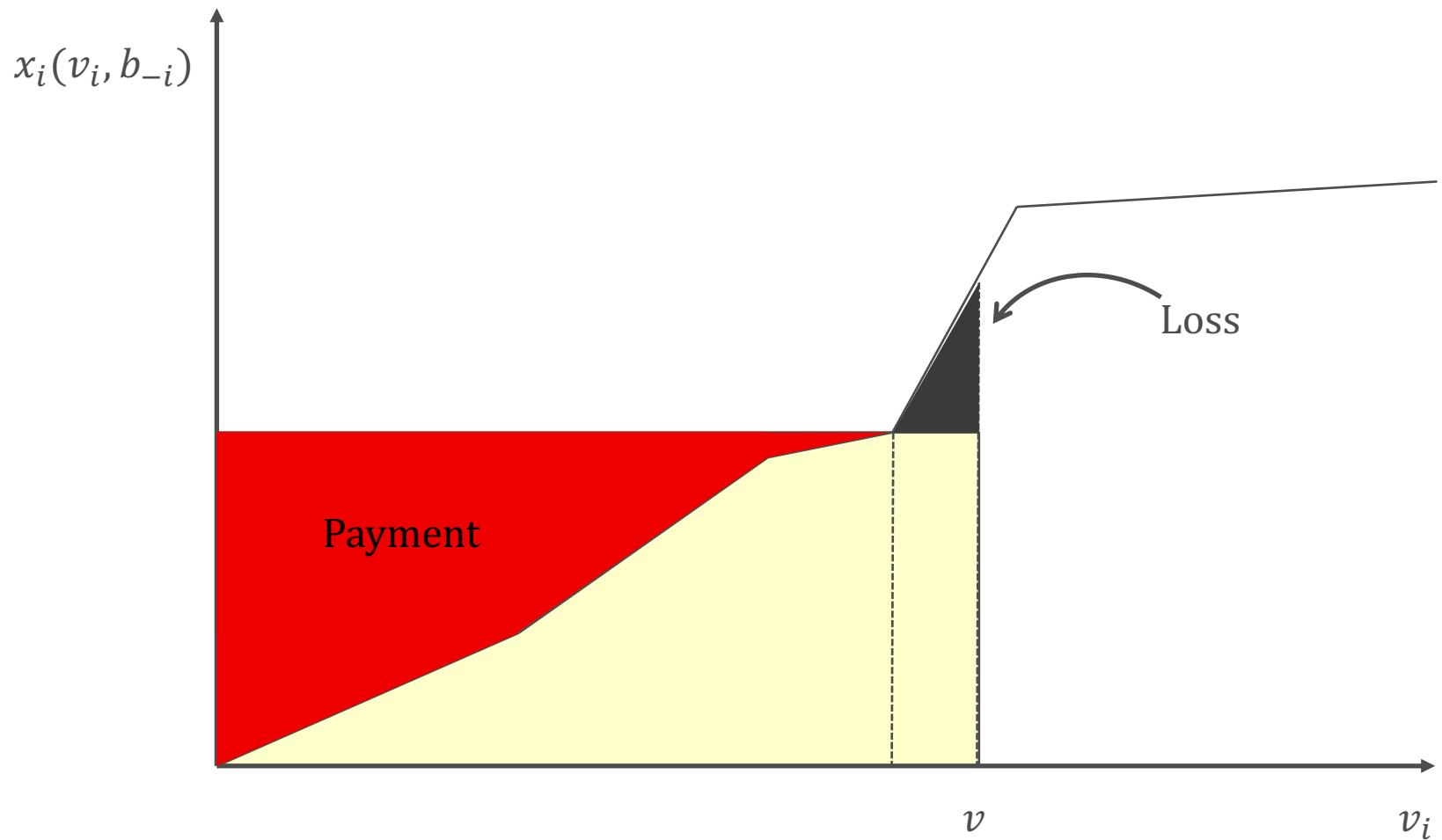
MYERSON'S LEMMA PICTORIALLY



MYERSON'S LEMMA PICTORIALLY



MYERSON'S LEMMA PICTORIALLY



SUMMARY

- Basic definitions of single parameter environments
- Second price auctions
- Myerson's lemma